

## ***MICHAEL W. SLOAN, CPA***

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### **PROFESSIONAL OBJECTIVE:**

Contribute to the growth and success of an organization through my extensive financial background, solid business sense, sound judgment and strong interpersonal skills; while providing for personal growth opportunities.

### **PROFESSIONAL EXPERIENCE:**

#### ***RedZone Robotics* ó 2009 to Present**

**Vice President of Finance and Administration** - \$8 million high-technical, start-up Company that provides robotic inspections with asset management software for municipal sewage systems across North America. Providing critical daily operation guidance, cash management and financial oversight resulting in the Company's ability to significantly improve financial results year over year. Significant accomplishments include:

- ◆ Able to drive improved financial results, turning negative EBITDA results to a breakeven situation in 12 months.
- ◆ Work in the working capital area resulted in reduction of DSO by almost 25%.
- ◆ Completed significant equity raise.

#### ***CCL Container* ó 2007 to 2009**

**Director of Finance and IT** - \$170 million manufacturer and distributor of aluminum cans for the personal care and beverage industries. Primary responsibilities included the accounting and informational system areas, plus part of the CCL Container's management team. Significant accomplishments include:

- ◆ Consolidated the day-to-day accounting of 2 manufacturing facilities, lowering both headcount and costs.
- ◆ Drove significant improvements in the working capital area resulting in reducing the largest customer terms by over 50%.
- ◆ Enhanced quoting process allowing for improved cost visibility and increased selling prices.

#### ***Metso Minerals (formerly Svedala Industries, Inc.)* - 1999 to 2007**

Various financial and project-oriented positions within Metso Minerals, a \$2 billion manufacturer of mineral processing and handling equipment.

##### **Business Line Controller** - 2003 to 2007

Global controller for the \$600 million mining group that engineers and installs equipment. Worked on a global ERP system designed to improve overall operations for the business line.

##### **Special Project Assignments** - 2001 to 2003

Completed a number of special projects including the sale of an operating unit, development of a turn around strategy for an under performing product line and a project that reduced global working capital by \$175 million.

##### **Controller - Market USA** - 2001

Responsible for the consolidation and down sizing of the sales and marketing groups in anticipation of buy out by Metso Mineral. Buy out completed in September 2001.

##### **Regional Controller** - 1999 to 2001

Controller for a new \$150 million marketing and sales unit. Required to assist with initial business plan, set up accounting and hire all new staff for the newly established region.

***NAPCO, Inc.*** - 1997 to 1999

**Vice President of Finance** and Shareholder of the \$100 million manufacturer and distributor of residential building products. Primary responsibilities include all aspects of the financing, accounting, tax and informational system areas. Significant accomplishments include:

- ◆ Completed sale of the Company to new owners at premium pricing.
- ◆ Enhanced the accounting function through staff development and improved policies and procedures.

***GW Resources, Inc.*** - 1988 to 1997

Held a number of positions within various areas for GW Resources, a management holding company operating a number of manufacturing, construction and distribution related entities.

**General Manager of Finance and Partner for CENTRIA** - 1996 to 1997

Responsible for all aspects of the accounting, financing and tax activities for the \$130 million manufacturer and erector of commercial metal wall and roofing systems. Significant accomplishments include:

- ◆ Assisted in the integration and combination of multiple acquired companies into single operating entity.
- ◆ Negotiated the financing package required to fund the new Company.

**Manager - Finance and Administration for Smith Steelite** - 1995 to 1996

Responsible for all finance, accounting, informational systems, human resources and administration for the \$75 million predecessor of CENTRIA. Significant accomplishments include:

- ◆ Significantly enhanced the management and financial reporting packages of the Company.
- ◆ Negotiated a low interest, municipal bond issue required for the upgrade of equipment.

**Group Controller for GW Resources, Inc.** - 1988 to 1995

Responsible for all the accounting, tax and administrative areas for the various Companies. Daily responsibilities for each of the various Companies included preparation of financial packages, completion of budgets, negotiation of property and casualty insurance programs and the administration of the various employee benefits plans. Significantly involved with the acquisition of numerous companies. Acquisition related experience included:

- ◆ Negotiation of financing packages.
- ◆ Completed all due diligence for prospective targets.
- ◆ Assisted with the preparation of each new Company's business plan.

***Arthur Andersen & Company*** - 1985 to 1988

Held various accounting staff positions with the international accounting and consulting Firm. Worked primarily within the Small Business Group that specialized in the accounting, tax and consulting needs of privately held companies. Significant accomplishments include:

- ◆ Completed an extended assignment on a major Wall Street investment broker.
- ◆ Involved in a number of mergers and acquisitions.

***Coopers & Lybrand*** - 1984 to 1985

Worked as a staff accountant with the international accounting and consulting Firm.

**EDUCATION:**

Saint Vincent College      Bachelor of Science in Accounting

**OTHER:**

Member of both American and Pennsylvania Institute of CPA's