

## ANAND BADRI BALDAWA

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- Education: **NEW YORK UNIVERSITY - Leonard N. Stern School of Business** New York, NY  
Master of Business Administration, May 2006
- Block leader: liaison between faculty and 60 students; events coordinator
  - Co-founder: South Asian Business Association at Stern (SABAS)
- INSTITUTE OF CHARTERED ACCOUNTANTS OF INDIA** Mumbai, India  
Fellow Chartered Accountant, November 2001
- 30<sup>th</sup> national rank holder (50,000 examinees)
  - Founding member of the Western India Chartered Accountants Students Association
- UNIVERSITY OF MUMBAI - NARSEE MONJEE COLLEGE** Mumbai, India  
Bachelor of Commerce, April 2000
- Merit rank holder (top 5%); Awarded a scholarship to pursue Masters in Commerce
- Experience: **ROBERT W. BAIRD** London, UK  
Apr 2008 till date **Vice President, Mergers and Acquisitions**
- Focus on the Business Services sector covering companies in the Distribution, Education, FIR, Human Capital, Marketing and Professional and TICC sub-sectors.
  - Advised Velosi Limited, an AIM listed testing, inspection and certification services company on its take private by Applus+, a Carlyle backed company (\$200m in revenues)
  - Advised Rubicon Partners on its sale of Sparex, an agricultural aftermarket parts distributor to AGCO (£58m in revenues)
  - Advised Transmark Fcx, a leading distributor of valves and flow control equipment on its sale to McJunkin RedMan Corporation, a GSCP portfolio Company (€260m in revenues)
  - Currently advising on numerous sell-side and buy-side transactions across sub-sectors – industrial and automotive aftermarket distribution, independent media design and production agency services, specialist recruitment, TICC, etc.
  - Co-staffer for the European M&A team and designated point person for matters related to the European Business Services Team including business development and planning
- Aug 2006 – Mar 2008 **LEHMAN BROTHERS** New York, NY  
**Associate, Mergers and Acquisitions**
- Advised Cargo Holdings International, a leading airport-to-airport cargo transportation services, aircraft management and logistics support provider on its sale to ABX Air (\$365m).
  - Led a 5-million shares Initial Public Offering (Sole Bookrunner) of ICx Technologies, a diversified Homeland Security and Surveillance company (\$92m).
  - Executed a \$650m recapitalisation for a global distributor of high performance specialised steel, carbon and alloy pipe and tubular products
  - Advised strategic and financial clients on multiple buy-side transactions covering targets in the barge transportation, trucking, railroad, document management and cement industries.
  - Prepared client presentations evaluating strategic, financial and structuring alternatives; built integrated LBO and financial models (recapitalisations, ABS, MLPs, etc.)
- May 2002 – Jun 2004 **ERNST & YOUNG** Mumbai, India  
**Associate, Corporate Finance – Transaction Advisory Services**
- Supported corporates and private equity firms on multiple M&A transactions providing financial (buy-side and vendor) due diligence services. Representative transactions include:
    - Temasek / Newbridge's 14% investment in Matrix Laboratories (\$80 million);
    - Sanyo's JV with BPL (\$80 million);
    - ECE's acquisition of Infowavz, a 500-seater call center (\$20 million); and
  - Conducted a fraud investigation on an Indian auto ancillary company. Identified fraud aggregating \$2.5 million involving siphoning of funds by management.
- Jun 2000 – May 2002 **ARTHUR ANDERSEN** Mumbai, India  
**Executive, Assurance and Business Advisory Services**
- Audited Colgate Palmolive, Godrej SaraLee (a SaraLee JV) and Shoppers Stop Limited.
  - Performed process reviews for India's most coveted game show "Kaun Banega Crorepati" ("Who Wants to be a Millionaire?").
- Additional:
- Winner, 2002 Corporate Squash Championship organised in Mumbai
  - Other interests include cricket, squash, travel, trekking, adventure sports and music